

Julie Pearl Managing Attorney



"Julie Pearl has extensive experience of US and global corporate immigration, and wins praise for her development of the Tracker system... Sources single her out as 'a bright, well-organized and strategic thinker; she is a fine practice head and leads her team to meet the highest client service standards.'"
- Chambers USA Guide to the World's Leading Lawyers

Education:

B.A., Stanford University
M.P.A., Harvard University
J.D., University of California, Hastings

Rankings:

- "Nation's Top 20 Immigration Attorneys" and one of the "Nation's Most Powerful Employment Attorneys" - *Human Resource Executive Magazine (2009-Present)*
- One of the "100 Women of Influence in Silicon Valley" - *Silicon Valley/San Jose Business Journal 2011*
- The only Northern California attorney with a "Star Individual" ranking - *Chambers Global and Chambers USA, Guides to the World's Leading Lawyers*
- *Best Lawyers in America® 2010*
- *International Who's Who of Corporate Immigration Lawyers 2011*
- *Super Lawyers of Northern California 2010* (Thomson Reuters)
- #1 Woman-Owned Law Firm in San Francisco - *SF Business Times*

Immigration law experience:

Former Deputy Attorney General in California, Julie Pearl founded her award-winning firm in 1995, along with Alan Nelson, the former head of the U.S. Immigration and Naturalization Service under Presidents Reagan and Bush Sr. Within three years, she developed ImmigrationTracker, the immigration management system now used by over 75% of top immigration law firms who buy case management software (according to *IndUS Business Journal* and *American Lawyer Media*), as well as many Fortune 1000 companies, hospitals and universities.

Julie won a Cisco Systems Growing with Technology Award (Customer Service Category) and was profiled in the book *The Moral Advantage, Getting Ahead in Business by Doing the Right Thing* (Stanford University Project on Good Works) for applying the "Golden Rule" to her clients' needs. She has authored several legal publications, including chapters and articles on U.S. and global immigration topics and corporate compliance. She also contributed to *Inside the Minds: Leading Executives on Creating a Leadership Plan, Evaluating Risks, and Managing Cyclical Growth*.

She is admitted to practice before the Supreme Court of California, all Federal courts and the United States Court of International Trade. A founding member of the Alliance of Business Immigration Lawyers (ABIL) and former Vice Chair of the American Bar Association's Immigration Subcommittee, Julie has spoken on immigration topics to dozens of human resources, legal, accounting, and other business and professional organizations. Julie ranked #2

in the American Bar Association's Client Counseling Competition (Combined Finals for Australia, Canada, U.K. and U.S.) She has lived in five countries and speaks three languages.

[Q. What is your connection with immigration?](#)

A. All four grandparents were immigrants, as were so many people in our family circle. Then I lived at the International Students' House at Stanford University (I'm a dual Canadian-U.S. citizen). Some of my fellow classmates were among the brightest stars I'd ever met -- individuals with the potential to change history in their fields -- yet they were all worried about how to stay securely in the U.S. once their student visas expired. I vowed that I would learn all I could about every single way to help a talented person get a green card or visa in America.

[Q. What is a fun fact about you?](#)

A. While in high school, I placed 6th in Michigan for Giant Slalom ski racing, and my athletic career has been "downhill" since then! A few years later, I leg-wrestled with actress Holly Hunter. (She won).

[Myers Briggs Personality Type Indicator:](#)

ENTJ (Extraverted iNtuitive Thinking Judging): *"The Executive"*

Natural born leaders, ENTJs have a drive for "taking charge" and tend to be quick in grasping complexities and absorbing large amounts of information. They are assertive, innovative, long-range thinkers who love to interact with people and find almost nothing more enjoyable than lively conversation.